## Wine Industry Metrics - August 2014

Wines Vines Analytics

## **August Sees Continued Growth in Wine Sales and Winery Hiring**

August was a healthy month for the wine industry. Off-premise sales, direct-to-consumer shipments and the Winery Job Index all increased from last August's levels. The off-premise sales growth rate for domestic wine stayed at 5% for the fourth month in a row, DtC shipments increased by 17% and winery hiring activity grew by 12% even after the 2014 harvest had started.

	I		
Off-Premise			
Sales			
IRI Channels »	Month	12 Months	
August 2014	\$568 mil	\$7,729 mil	
August 2013	\$531 mil	\$7,167 mil	
	•		
Direct-to-			
Consumer			
Shipments »	Month	12 Months	
	WOTH		
August 2014	\$78 mil	\$1,686 mil	
August 2014 August 2013	\$78 mil	\$1,686 mil	
August 2014	\$78 mil	\$1,686 mil	
August 2014 August 2013	\$78 mil	\$1,686 mil	

Data sources: IRI, ShipCompliant, winejobs.com

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August 2013



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