## Wine Industry Metrics - January 2015

Wines Vines Analytics

## Off-Premise Sales and Wine Job Index Rise in January

\$77 mil

The January metrics rose by considerably better-than-average rates in off-premise sales of domestic wine and in the Winery Job Index compared to January 2014. The pace of direct-to-consumer shipments, however, dipped into negative numbers as lower-priced wines entered this channel in January. DtC shipments value was 15% higher for the past 12 months.

\$1,584 mil

Off-Premise			
Sales			
IRI Channels »	Month	12 Months	
January 2015	\$628 mil	\$7,983 mil	
January 2014	\$583 mil	\$7,514 mil	
Direct-to-			
Consumer			
Shipments »	Month	12 Months	
January 2015	\$75 mil	\$1,818 mil	

Winery Job	Month	12 Months
Index »		
January 2015	257	230
January 2014	200	203

Data sources: IRI, ShipCompliant, winejobs.com

January 2014



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