Wine Industry Metrics - March 2015

Wines Vines Analytics

Key Indicators Show Healthy Wine Industry in March

March brought very significant growth in direct-to-consumer shipments and the Winery Job Index compared to March 2014, plus steady growth in off-premise domestic wine sales. All three of these key indicators of U.S. wine industry health in March beat their 12-month averages.

Sales			
IRI Channels »	Month	12 Months	
March 2015	\$628 mil	\$8,068 mil	
March 2014	\$582 mil	\$7,588 mil	
	I		
Direct-to-			
Consumer			
		12 Months	
Shipments »	Month		
March 2015	\$252 mil	\$1,863 mil	

Index »	Month	12 Months	
March 2015	346	240	
March 2014	286	208	

Data sources: IRI, ShipCompliant, winejobs.com

