Wine Industry Metrics - October 2015

Wines Vines Analytics

October Metrics Indicate a Thriving Wine Industry

The U.S. wine industry was thriving in October, according to the metrics for off-premise sales and direct-to-consumer shipments of domestic wines and the rate of winery hiring. DtC shipments had their best revenue month of the year to date, and the rate of growth of winery hiring was the best since April. Click on the black bars below to see more details, including data on fast-growing red blends.

Off-Premise			
Sales			
IRI Channels »	Month	12 Months	
October 2015	\$595 mil	\$8,116 mil	
October 2014	\$572 mil	\$7,790 mil	
Direct-to-			
Consumer			
Sonicamici			
Shipments »	Month	12 Months	
	Month \$288 mil	12 Months \$1,919 mil	
Shipments »			
Shipments » October 2015	\$288 mil	\$1,919 mil	
Shipments » October 2015	\$288 mil	\$1,919 mil	
Shipments » October 2015 October 2014	\$288 mil	\$1,919 mil	

Data sources: IRI, ShipCompliant, winejobs.com

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