## Wine Industry Metrics - April 2016

Wines Vines Analytics

## Domestic Wine Sales Indicators Range from 5% to 9% Growth in April

Sales of domestic wine were up in April from 5% to 9%, according to three indicators, while winery hiring dipped compared to a year ago. Click on the black bars to find drill-downs on Chardonnay sales in the off-premise and direct-to-consumer shipment pages.

Total U.S. Wine		
Sales »	Month	12 Months
April 2016	\$3,020 mil	\$38,447 mil
April 2015	\$3,169 mil	\$36,895 mil
Off-Premise		
Sales IRI Channels »	Month	12 Months
April 2016	\$647 mil	\$8,390 mil
April 2015	\$633 mil	\$8,102 mil
Direct-to-		
Consumer		
Shipments »	Month	12 Months
April 2016	\$202 mil	\$2,069 mil
April 2015	\$184 mil	\$1,890 mil
Winery Job		
Index »	Month	12 Months
April 2016	397	276
April 2015	402	249

Data sources: BW166.com, IRI, ShipCompliant, winejobs.com



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