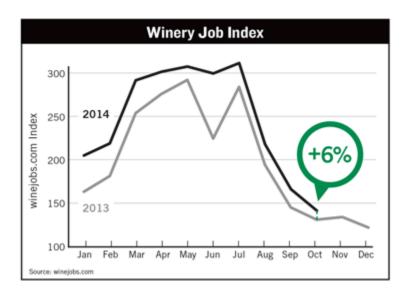
Wine Industry Metrics - Winery Job Index - October 2014

Wines Vines Analytics

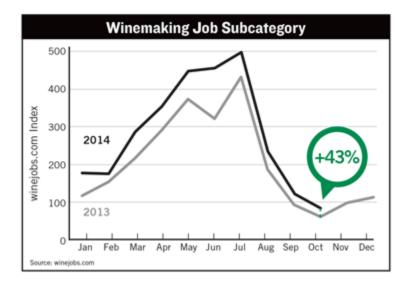
Winery Job Index Grows 18% During Past 12 Months

Winery job postings increased by 6% in October compared to October 2013, which was a slowdown from recent months, according to Winejobs.com. The 12-month growth rate stayed the same as in September, at 18%, due to robust growth earlier in the year.

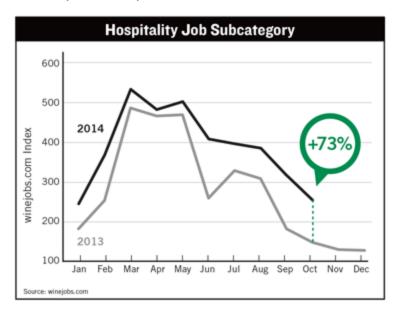
Winery Job			
Index »	Month	12 Months	
October 2014	137	223	
October 2013	131	192	



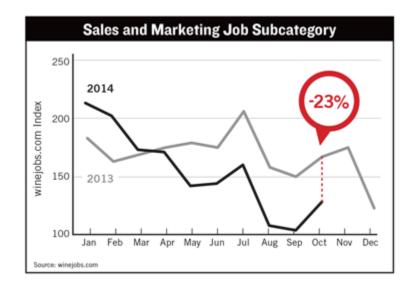
The following indices show a breakout of the Winery Job Index by three subcategories.



Job postings in the winemaker subcategory in October increased by 43% from last October. Only January had a bigger increase this year.



Hiring activity for winery hospitality jobs — tasting room, retail and DtC related — shot up 73% in October compared to a year ago.



An October decrease in sales and marketing jobs of 23% countered the growth in the two other subcategories.



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