# Wine Industry Metrics - Winery Job Index - October 2016

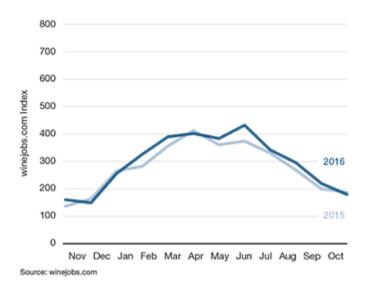
Wines Vines Analytics

#### Hiring Slows as Wineries Enter Quieter Fall Season

Overall hiring activity slowed in October 2016 versus a year ago, according to winejobs.com, declining 4%. The downward turn was the first since April 2016, a breather following two months of double-digit growth.

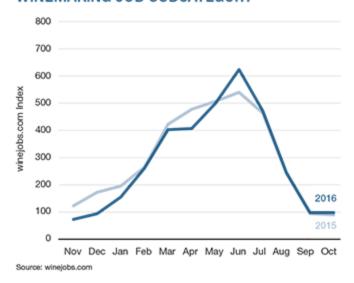
Winery Job			
Index »	Month	12 Months	
October 2016	173	289	
October 2015	179	269	

## WINERY JOB INDEX



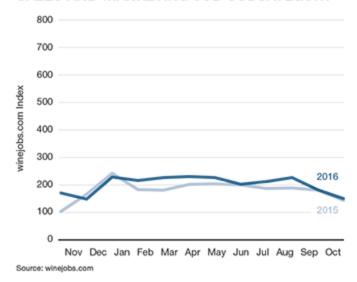
Weaker hiring depressed the Winery Job Index a modest 4% to 171 in October 2016, down from 179 a year earlier. However, activity remained well above the same month in previous years, testimony to the job market's ongoing strength.

# WINEMAKING JOB SUBCATEGORY



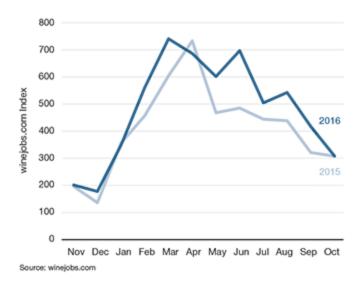
Demand for winemakers remained steady. The index remained unchanged in October 2016 from the previous month, with signs of increasing strength.

### SALES AND MARKETING JOB SUBCATEGORY



Sales and marketing hiring slowed in October 2016 versus the previous month, but inched higher from October 2015.

### DIRECT-TO-CONSUMER JOB SUBCATEGORY



Direct-to-consumer activity posted a strong drop as wineries entered a quieter season in October, but the index remained even with October 2015.



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