## Wine Industry Metrics - Winery Database - August 2012

Wines Vines Analytics

## **U.S. Winery Production Increasing**

The U.S. winery count has grown steadily over the past 12 months. With the sale of the Mark West brand to Constellation, Purple Wine moved from the Large to the Medium level. The Limited Production winery count has dropped for two reasons. On the positive side, they move up into the Very Small group as they ramp up their production. On the downside, they are vulnerable to closure due to local economies, distribution, retirement and other pressures.

Winery		
Database »	Month	
August 2012	7,397	
August 2011	7,211	

Number of U.S. Wineries						
Winery Size	Aug 2011	Aug 2012	Change			
Large (500,000+)	50	49	-2%			
Medium (50,000 - 499,999)	236	238	1%			
Small (5,000 - 49,999)	1,347	1,369	2%			
Very Small (1,000 - 4,999)	2,737	2,973	9%			
Limited Production (< 1,000)	2,841	2,768	-3%			
Total	7,211	7,397	3%			

Annual Production (Cases)						
Winery Size	Aug 2011	Aug 2012	Change	Production %		
Large (500,000+)	263,182,100	273,662,100	4%	83%		
Medium (50,000 - 499,999)	29,804,800	31,051,800	4%	9%		
Small (5,000 - 49,999)	16,920,269	17,253,819	2%	5%		
Very Small (1,000 - 4,999)	5,656,476	6,160,511	9%	2%		
Limited Production (< 1,000)	1,195,474	1,206,487	1%	0%		

Total 316,759,119 329,334,717 4% 100%

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