

Wine Industry Metrics - Distributor Database - November 2017

Wines Vines Analytics

U.S. Wine Distributor Database

Although the Wines Vines Analytics team updates distributors on a monthly basis, these tables are published semi-annually as a benchmark. The figures below reflect the distributor universe as of July 2017.

U.S. Wine Distributor Counts		Top 10 U.S. Wine Distributors	
July 2017		July 2017	
source: Wines Vines Analytics		source: Wines Vines Analytics	
State	Unique Distributors		Wine Distributor
California	145	1	Southern Glazer's Wine & Spirits
New York	86	2	Republic National Distributing Co. (RNDC)
Illinois	65	3	Breakthru Beverage Group
Florida	48	4	Young's Market Co.
Virginia	44	5	Johnson Brothers Liquor Co.
Oregon	39	6	Heidelberg Distributing Co.
Washington	39	7	Wine Warehouse
Colorado	37	8	Martignetti Cos.
Michigan	35	9	Empire Merchants
Texas	34	10	Winebow Group
Massachusetts	34		
Ohio	33		
Maryland	32		
All other states	490		
Total U.S. Distributors	1,161		

# WINES&VINES

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