

# Wine Industry Metrics - Distributor Database - August 2018

Wines Vines Analytics

## U.S. Wine Distributor Database

The U.S. Wine Distributor Count table below reflects the number of unique wine distributors in each state. At the national level, our wine distributor database includes 1,002 unique wine distributors.

Although Wines Vines Analytics releases reports monthly, these tables are published semi-annually as a benchmark. The figures below reflect the distributor universe as of July 2018.

U.S. Wine Distributor Counts	
July 2018	
source: Wines Vines Analytics	
State	Unique Distributors
California	154
New York	105
Illinois	65
Florida	53
Virginia	48
Texas	43
Washington	40
Massachusetts	39
Oregon	38
Colorado	36
North Carolina	35
Maryland	33
Michigan	33
Ohio	33
All other states	458

Top 10 U.S. Wine Distributors	
July 2018	
source: Wines Vines Analytics	
	Wine Distributor
1	Southern Glazer’s Wine & Spirits
2	Republic National Distributing Co. (RNDC)
3	Breakthru Beverage Group
4	Young’s Market Co.
5	Johnson Brothers Liquor Co.
6	Winebow Group
7	Empire Distributors
8	Heidelberg Distributing Co.
9	Opici Family Distributing
10	Wine Warehouse

Total Unique within State	1,213
Total Unique in U.S.	1,002

# WINES&VINES

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