

Wine Industry Metrics - April 2013

Wines Vines Analytics

Winery Economic Outlook Positive on Three Fronts

The economic outlook for U.S. wineries remained positive on three fronts based on the latest data. All three Wine Industry Metrics pointed up in April. Winery hiring activity set a record again, while direct-to-consumer shipments and off-premise sales both rose in value.

Off-Premise Sales IRI Channels »	Month	12 Months
April 2013	\$400 mil	\$5,128 mil
April 2012	\$386 mil	\$4,842 mil

Direct-to-Consumer Shipments »	Month	12 Months
April 2013	\$142 mil	\$1,484 mil
April 2012	\$141 mil	\$1,347 mil

Winery Job Index »	Month	12 Months
April 2013	275	174
April 2012	173	147

Data sources: IRI, ShipCompliant, winejobs.com

WINES & VINES

866.453.9701 | 415.453.9700 | Fax: 415.453.2517 | 65 Mitchell Blvd., Ste. A San Rafael, CA 94903

info@winesandvines.com

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