## Wine Industry Metrics - June 2013

Wines Vines Analytics

## Wine Industry Economic Indicators Up in June

Major indicators of the health of domestic wineries all moved up in June as off-premise sales, direct-to-consumer shipments and winery hiring activity surpassed June 2012 levels. The Winery Job Index remained the hottest indicator for the fourth month, although it decelerated from record-breaking highs in March, April and May.

Off-Premise			
Sales			
IRI Channels »	Month	12 Months	
June 2013	\$535 mil	\$7,094 mil	
June 2012	\$505 mil	\$6,617 mil	
	I		
Direct-to-			
Consumer			
Shipments »	Month	12 Months	
June 2013	\$74 mil	\$1,510 mil	
June 2012	\$67 mil	\$1,353 mil	
Winery Job			
Index »	Month	12 Months	
June 2013	224	182	
June 2012	196	152	

Data sources: IRI, ShipCompliant, winejobs.com

