Wine Industry Metrics - Winery Database - March 2018

Wines Vines Analytics

U.S. Winery Database

The March winery count increased to 9,687. This count reflects 55 new wineries added in the past month and 37 closures. The winery count is up 6% over March 2017.

Winery		
Database »	Month	
March 2018	9,687	
March 2017	9,143	

Although the Wines Vines Analytics team updates wineries on a monthly basis, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of January 2018.

U.S. Wineries - Count by				
State				
January 2018				

January 2018

source: Wines Vines Analytics

State	Winery Count	%
California	4,391	45%
Oregon	774	8%
Washington	772	8%
New York	395	4%
Texas	319	3%
Virginia	276	3%
Pennsylvania	261	3%
Ohio	208	2%
Michigan	184	2%
North		

U.S. Wineries - Annual Production (Cases) January 2018 source: Wines Vines Analytics			
State	Winery Count	Net Production	%
California	4,391	282,500,000	86%
Washington	772	14,800,000	5%
New York	395	12,000,000	4%
Oregon	774	4,200,000	1%
Texas	319	1,800,000	1%
Michigan	184	1,200,000	- %
North Carolina	165	1,000,000	- %
Virginia	276	990,000	- %
Pennsylvania	261	900,000	- %
Illinois	115	900,000	- %
Ohio	208	870,000	- %

Carolina	165	2%
Missouri	149	2%
Colorado	127	1%
Illinois	115	1%
All other states	1,518	16%
Total U.S. Wineries	9,654	100%

All other states	1,794	6,320,000	2%
Total U.S. Wineries	9,654	327,480,000	100%

Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.

U.S Wineries - By Winery Size

January 2018

source: Wines Vines Analytics

Winery Size	Winery Count	%
Large (500,000+)	65	1%
Medium (50,000 - 499,999)	262	3%
Small (5,000 - 49,999)	1,604	17%
Very Small (1,000 - 4,999)	3,690	38%
Limited Production (< 1,000)	4,033	42%

U.S. Wineries - By Average Bottle Price January 2018

source: Wines Vines Analytics

	Winery	
Average Bottle Price	Count	%
\$1 - \$10.99	189	2%
\$11 - \$19.99	3,064	32%
\$20 - \$29.99	3,102	32%
\$30 - \$39.99	1,415	15%
\$40 - \$59.99	1,219	13%
\$60 - \$99.99	487	5%
\$100 and over	178	2%
Total U.S. Wineries	9,654	100%

Total U.S.	9,654	100%
Wineries		



866.453.9701 | 415.453.9700 | Fax: 415.453.2517 | 65 Mitchell Blvd., Ste. A San Rafael, CA 94903 info@winesandvines.com

Copyright © 2001-2024 by Wine Communications Group, Inc. All Rights Reserved.

No material may be reproduced without written permission of the Publisher.