

Wine Industry Metrics - Winery Database - June 2018

Wines Vines Analytics

U.S. Winery Database

The June winery count increased to 9,762. This count reflects 69 new wineries added in the past month and 45 closures. We captured 39 new wineries in California, with the balance identified across 20 states. The new wineries are evenly split between bonded (35 wineries) and virtual (34). Eight of the new wineries are in the 1,000-4,999 range, and the other 61 are showing annual production under 1,000 cases. The winery count is up 6% over June 2017.

Winery Database »	Month
June 2018	9,762
June 2017	9,217

Although the Wines Vines Analytics team updates wineries on a monthly basis, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of July 2018.

U.S. Wineries - Count by State			U.S. Wineries - Annual Production (Cases)			
July 2018			July 2018			
source: Wines Vines Analytics			source: Wines Vines Analytics			
State	Winery Count	%	State	Winery Count	Net Production	%
California	4,425	45%	California	4,425	284,000,000	86%
Washington	776	8%	Washington	776	15,000,000	5%
Oregon	773	8%	New York	396	12,000,000	4%
New York	396	4%	Oregon	773	4,500,000	1%
Texas	323	3%	Texas	323	1,900,000	1%
Virginia	280	3%	Michigan	189	1,200,000	- %
Pennsylvania	276	3%	North Carolina	169	1,000,000	- %
Ohio	226	2%	Virginia	280	1,000,000	- %
Michigan	189	2%	Illinois	115	1,000,000	- %
North			Pennsylvania	276	950,000	- %
			Ohio	226	850,000	- %

Carolina	169	2%	All other states	1,814	6,755,000	2%
Missouri	145	1%	Total U.S. Wineries	9,762	330,155,000	100%
Colorado	129	1%	Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.			
Illinois	115	1%				
All other states	1,540	16%				
Total U.S. Wineries	9,762	100%				

U.S Wineries - By Winery Size		
Size		
July 2018		
source: Wines Vines Analytics		
Winery Size	Winery Count	%
Large (500,000+)	73	1%
Medium (50,000 - 499,999)	259	3%
Small (5,000 - 49,999)	1,612	17%
Very Small (1,000 - 4,999)	3,713	38%
Limited Production (< 1,000)	4,105	42%

U.S. Wineries - By Average Bottle Price		
July 2018		
source: Wines Vines Analytics		
Average Bottle Price	Winery Count	%
\$1 - \$10.99	175	2%
\$11 - \$19.99	2,991	31%
\$20 - \$29.99	3,133	32%
\$30 - \$39.99	1,451	15%
\$40 - \$59.99	1,297	13%
\$60 - \$99.99	506	5%
\$100 and over	209	2%
Total U.S. Wineries	9,762	100%

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Wineries		



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