

Wine Industry Metrics - Winery Database - September 2018

Wines Vines Analytics

U.S. Winery Database

During September, the winery count increased to 9,786. The count reflects 70 new wineries added in September. We added seven new Washington wineries, three new in Oregon and 21 new in California. Thirty eight of the new wineries are bonded. All of the new wineries identified are producing under 5,000 annual cases.

Winery Database »	Month
September 2018	9,786
September 2017	9,262

Although Wines Vines Analytics releases reports monthly, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of July 1, 2018.

U.S. Wineries - Count by State July 2018 <small>source: Wines Vines Analytics</small>			U.S. Wineries - Annual Production (Cases) July 2018 <small>source: Wines Vines Analytics</small>			
State	Winery Count	%	State	Winery Count	Net Production	%
California	4,425	45%	California	4,425	284,000,000	86%
Washington	776	8%	Washington	776	15,000,000	5%
Oregon	773	8%	New York	396	12,000,000	4%
New York	396	4%	Oregon	773	4,500,000	1%
Texas	323	3%	Texas	323	1,900,000	1%
Virginia	280	3%	Michigan	189	1,200,000	- %
Pennsylvania	276	3%	North Carolina	169	1,000,000	- %
Ohio	226	2%	Virginia	280	1,000,000	- %
Michigan	189	2%	Illinois	115	1,000,000	- %
North Carolina	169	2%	Pennsylvania	276	950,000	- %
			Ohio	226	850,000	- %
			All other states	1,814	6,755,000	2%

Missouri	145	1%
Colorado	129	1%
Illinois	115	1%
All other states	1,540	16%
Total U.S. Wineries	9,762	100%

Total U.S. Wineries	9,762	330,155,000	100%
Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.			

<div>U.S Wineries - By Winery Size</div> <div>July 2018</div> <div>source: Wines Vines Analytics</div>			
Winery Size	Winery Count		%
Large (500,000+)	73		1%
Medium (50,000 - 499,999)	259		3%
Small (5,000 - 49,999)	1,612		17%
Very Small (1,000 - 4,999)	3,713		38%
Limited Production (< 1,000)	4,105		42%
Total U.S.			

<div>U.S. Wineries - By Average Bottle Price</div> <div>July 2018</div> <div>source: Wines Vines Analytics</div>		
Average Bottle Price	Winery Count	%
\$1 - \$10.99	175	2%
\$11 - \$19.99	2,991	31%
\$20 - \$29.99	3,133	32%
\$30 - \$39.99	1,451	15%
\$40 - \$59.99	1,297	13%
\$60 - \$99.99	506	5%
\$100 and over	209	2%
Total U.S. Wineries	9,762	100%

Wineries	9,762	100%
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