

Wine Industry Metrics - Winery Database - October 2018

Wines Vines Analytics

U.S. Winery Database

During October, we added 33 new U.S. wineries. Seven of the new wineries have annual production between 1,000 and 4,999 cases. The other 26 wineries are showing limited production (under 1,000 cases) for the year. Fifteen of the new wineries are located in California; the balance are spread across 14 states including Ohio and Virginia.

Winery Database »	Month
October 2018	9,785
October 2017	9,434

Although Wines Vines Analytics releases reports monthly, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of July 1, 2018.

U.S. Wineries - Count by State July 2018 source: Wines Vines Analytics			U.S. Wineries - Annual Production (Cases) July 2018 source: Wines Vines Analytics			
State	Winery Count	%	State	Winery Count	Net Production	%
California	4,425	45%	California	4,425	284,000,000	86%
Washington	776	8%	Washington	776	15,000,000	5%
Oregon	773	8%	New York	396	12,000,000	4%
New York	396	4%	Oregon	773	4,500,000	1%
Texas	323	3%	Texas	323	1,900,000	1%
Virginia	280	3%	Michigan	189	1,200,000	- %
Pennsylvania	276	3%	North Carolina	169	1,000,000	- %
Ohio	226	2%	Virginia	280	1,000,000	- %
Michigan	189	2%	Illinois	115	1,000,000	- %
North Carolina	169	2%	Pennsylvania	276	950,000	- %
Missouri	145	1%	Ohio	226	850,000	- %
Colorado	129	1%	All other states	1,814	6,755,000	2%
Illinois	115	1%	Total U.S. Wineries	9,762	330,155,000	100%

All other states	1,540	16%
Total U.S. Wineries	9,762	100%

Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.

Winery Size

U.S. Wineries - By Winery Size July 2018 source: Wines Vines Analytics		
Winery Count	%	
Large (500,000+)	73	1%
Medium (50,000 - 499,999)	259	3%
Small (5,000 - 49,999)	1,612	17%
Very Small (1,000 - 4,999)	3,713	38%
Limited Production (< 1,000)	4,105	42%
Total U.S. Wineries	9,762	100%

U.S. Wineries - By Average Bottle Price July 2018 source: Wines Vines Analytics		
Average Bottle Price	Winery Count	%
\$1 - \$10.99	175	2%
\$11 - \$19.99	2,991	31%
\$20 - \$29.99	3,133	32%
\$30 - \$39.99	1,451	15%
\$40 - \$59.99	1,297	13%
\$60 - \$99.99	506	5%
\$100 and over	209	2%
Total U.S. Wineries	9,762	100%

WINES & VINES

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