

Wine Industry Metrics - Winery Database - November 2018

Wines Vines Analytics

U.S. Winery Database

During November, we added 258 new U.S. wineries, sweeping in a wave of openings in the 4th quarter. These wineries opened across 38 states. Sixty six new wineries were identified in California. New York, Ohio, Oregon, Texas, Virginia and Washington all had 10 or more new wineries added.

Winery Database »	Month
November 2018	10,016
November 2017	9,608

Although Wines Vines Analytics releases reports monthly, these tables are published semi-annually as a benchmark. The figures below reflect the winery universe as of July 1, 2018.

U.S. Wineries - Count by State July 2018 <small>source: Wines Vines Analytics</small>			U.S. Wineries - Annual Production (Cases) July 2018 <small>source: Wines Vines Analytics</small>			
State	Winery Count	%	State	Winery Count	Net Production	%
California	4,425	45%	California	4,425	284,000,000	86%
Washington	776	8%	Washington	776	15,000,000	5%
Oregon	773	8%	New York	396	12,000,000	4%
New York	396	4%	Oregon	773	4,500,000	1%
Texas	323	3%	Texas	323	1,900,000	1%
Virginia	280	3%	Michigan	189	1,200,000	- %
Pennsylvania	276	3%	North Carolina	169	1,000,000	- %
Ohio	226	2%	Virginia	280	1,000,000	- %
Michigan	189	2%	Illinois	115	1,000,000	- %
North Carolina	169	2%	Pennsylvania	276	950,000	- %
			Ohio	226	850,000	- %
			All other states	1,814	6,755,000	2%

Missouri	145	1%
Colorado	129	1%
Illinois	115	1%
All other states	1,540	16%
Total U.S. Wineries	9,762	100%

Total U.S. Wineries	9,762	330,155,000	100%
Note: Winery production includes all wine produced at a location including custom production for other wineries. When summary totals are reported geographically, these custom amounts are netted to prevent double counting.			

<div>U.S Wineries - By Winery Size</div> <div>July 2018</div> <div>source: Wines Vines Analytics</div>			
Winery Size	Winery Count		%
Large (500,000+)	73		1%
Medium (50,000 - 499,999)	259		3%
Small (5,000 - 49,999)	1,612		17%
Very Small (1,000 - 4,999)	3,713		38%
Limited Production (< 1,000)	4,105		42%
Total U.S.			

<div>U.S. Wineries - By Average Bottle Price</div> <div>July 2018</div> <div>source: Wines Vines Analytics</div>		
Average Bottle Price	Winery Count	%
\$1 - \$10.99	175	2%
\$11 - \$19.99	2,991	31%
\$20 - \$29.99	3,133	32%
\$30 - \$39.99	1,451	15%
\$40 - \$59.99	1,297	13%
\$60 - \$99.99	506	5%
\$100 and over	209	2%
Total U.S. Wineries	9,762	100%

Wineries	9,762	100%
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